Your Foolproof Plan for the Next 180 Days...

1. Talk to 150 People

- a. Reach out by phone, email, text, social media
- b. Breakfast, lunch, coffee, zoom, phone
 - i. DON'T talk about yourself
 - ii. DO talk about them (listen mostly)
 - 1. Tell me more
 - 2. And then what?
 - 3. No pitch!
- c. Don't have any friends?
 - i. Toastmasters
 - ii. Faith group
 - iii. Support groups

YOUR GOAL: Make others say: "You know, I like me best when I'm with you!"

- 2. Read 6 Books (12 if you're ambitious)
 - a. Real estate
 - b. Investing/Business
 - c. Persuasion/Negotiation
 - d. Biographies
 - e. Motivation/Inspiration

3. Find a Coach and/or Mentor

- 4. Wait & Watch
 - a. Do local research
 - b. Don't overlook macroeconomic factors
 - c. There's no rush
 - d. Only enter the market when you're ready
- 5. Download and Complete *The 7 Keys to Winning BIG in Business & Life ACTION GUIDE*

REMEMBER:

Making money is simple, but life is hard! The good news is you don't have to do it alone.